

## **Historic, Archive Document**

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2,97

-1927

# RETAIL PRICE LIST

*Import Division*  
*Recorded*

OF

JUL 19 1927

# The Coe, Converse & Edwards Co.

## NURSERYMEN



MAY 27 1931

FORT ATKINSON, - WIS.



## TERMS

The Prices in this list are for goods delivered at the purchaser's nearest railroad station all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.

### Cash on Delivery.

We Pack Carefully and agree to replace free any stock that fails to reach the customer in good, healthy condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

**Freedom From Disease.**—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious insect pests, a copy of which accompanies each shipment.

### Parcel Post, C. O. D.

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C. O. D., must amount to at least \$2.00.

# RETAIL PRICE LIST

OF

## The Coe, Converse & Edwards Co.

### NURSERYMEN

FORT ATKINSON, WIS.



### STRAWBERRIES

**“Do not sell Strawberry Plants for Fall delivery”**

Our Strawberry plants are all freshly dug at time of shipment. Varieties marked (Per) have perfect blossom and will fruit when planted alone. Those marked (Imp) have imperfect flowers and will not fruit when planted alone, but must have some of the perfect flowering sorts planted with them—one-third to one-half is about the right proportion.

#### Varieties

Per 25, 75c	Per 100, \$2.00	Per 1000, \$12.00
Aroma (Per)	Senator Dunlap (Per)	
Dr. Burrell (Per)	Warfield (Imp)	
Paul Jones (Imp)		

#### Special Varieties

Per 25, \$1.00	Per 100, \$2.50	Per 1000, \$15.00
Cooper (Per)	Premier (Per)	
Finch (Per)	Gibson (Per)	

#### Fall Bearing

Per 25, \$2.00	Per 100, \$5.00	Per 1000, \$35.00
Champion (Per)	Progressive (Per)	
Mastedon (Per), \$10.00 per 100		

## RASPBERRIES

No order accepted for less than six plants of one variety. On our tip varieties as far as possible we furnish 2-yr. plants. Where we cannot furnish 2-yr. will furnish strong tips. On the sucker varieties we furnish strong plants.

Per 12, \$2.50      Per 25, \$4.00      Per 100, \$15.00

### Sucker Varieties

Cuthbert (Red)  
Golden Queen (Yellow)  
St. Regis (Red)  
King (Red)  
Latham (Red)

### Tip Varieties

Cumberland (Black)  
Older (Black)  
Plum Farmer (Black)  
Munger (Black)  
Columbian (Purple)

## BLACKBERRIES

No order accepted for less than six plants of one variety.

Per 12, \$2.50      Per 25, \$4.00      Per 100, \$15.00

Eldorado  
Snyder

Lucretia Dewberry

## CURRENTS

Owing to quarantine regulations, we have discontinued the growing and handling of Black Currants, also, Yellow Flowering Currants.

### 2-yr. No. 1 plants

Each, 40c      Dozen, \$4.00      100, \$30.00

Cherry  
Fays Prolific

White Grape  
Wilder

Perfection, 50c each; \$5.00 per dozen

## GOOSEBERRIES

### 2-yr. No. 1 plants

Each, 50c      Dozen, \$6.00      100, \$40.00

Columbus (\$1.00 each)      Josselyn  
Downing

## GRAPES

### 2-yr. No. 1 plants

Each, 50c      Dozen, \$5.00      100, \$40.00

Agawam (Red)      Concord (Black)  
Brighton (Red)      Delaware (Red)  
Beta (Black)      Moores Early (Black)  
Campbells Early (Black)      Niagara (White)  
Clinton (Black)      Worden (Black)

Concord, by the 100, \$30.00

**ASPARAGUS**

2-yr. No. 1 plants

Per 25, \$1.00      Per 100, \$3.00      Per 1000, \$15.00

Conovers Colossal      Palmetto

Col. Mammoth White

Mary Washington, per 25, \$1.50      Per 100, \$4.00

**RHUBARB**

Each, 35c      Per 12, \$3.50      Per 100, \$20.00

Varieties

Linnaeus

Victoria

**HORSE RADISH**

Dozen, 75c      Per 100, \$5.00

**STANDARD APPLE TREES**

Plant an Apple tree for its blossom—its fruit—its shade.

Those varieties marked (a) are of first degree of hardiness and are adapted for northern latitudes where extreme hardiness is the first consideration.

Those marked (b) are recommended for general planting in latitude of central and southern Wisconsin.

Those marked (c) near Lake Michigan and in the protected locations.

Select 5-6 ft. Trees

Each, \$1.25      Doz., \$14.00      100, \$100.00

XX grade—Each, \$1.50      Doz., \$16.00

Ben Davis (c)	N. W. Greening (b)
Duchess (a)	Northern Spy (c)
Delicious (b)	Okebena (a)
Forest Winter (a)	P. W. Sweet (c)
Fameuse or Snow (b)	Patten Greening (a)
Gano (c)	Pewaukee (c)
Grimes Golden (c)	Red Astrachan (b)
Gol. Russet (c)	Salome (b)
Hibernal (a)	Scotts Winter (b)
Jonathan (c)	Tolman Sweet (b)
Liveland (a)	Tetofsky (a)
Longfield (a)	Windsor (b)
McIntosh (b)	Wolf River (b)
McMahon (b)	Wealthy (a)
Malinda (a)	Winesap (c)
Maiden Blush (c)	Yel. Transparent (a)



## Forest Winter

We consider this the best late keeping apple we have. The tree is a good grower and hardy, a good bearer, of fruit of better quality than Delicious. To what we say in our catalogue, we would add the following extracts from a letter received by us April 8, 1927, from W. T. Macoun, Dominion Horticulturist at The Central Experimental Farm, Ottawa, Canada. Speaking of the Forest Winter, he says, "We are particularly interested in this apple because it is one of the hardiest late keeping apples we have, and because of its very good quality, we have used it in our cross breeding work to try and obtain an apple of brighter color, which we have done.—I do not know of any other Nurseryman who offers this for sale except your own firm, and in fact, I thought we were about the only people who had this now."

Mr. Macoun learned we were growing this variety by reading our advertisement in Wisconsin Horticulture.

## Crab Apples

Each, \$1.50      Doz., \$16.00

Florence (a)	Sweet Russet (a)
Hyslop (a)	Transcendent (a)
Martha (a)	Whitney (a)

## Cherry Sour

First Class 4-6 ft.

Each, \$1.50      Doz., \$16.00      100, \$125.00

Early Richmond	L. Montmorency
Eng. Morello	Wragg
Compass (see Plums)	Zumbra Cherry, \$2.00 each

Sweet Cherries will not succeed in Wisconsin. Can furnish Black Tartarian and Gov. Wood—\$2.00 each.

## PLUMS (5-6 ft.)

We can still supply the following Native Plums:

Each, \$1.50      Doz., \$16.00

De Soto	Hawkeye
Surprise	

Hansen's Hybrids (5-6 ft.)

Each, \$1.50      Doz., \$16.00      100, \$125.00

Compass (Cherry Plum)	Opata
Hanska	Sapa
Kahinta	



## NEW VARIETIES OF HARDY PLUMS

That will put plum growing on an entirely new basis in the Northwest.

Each, \$1.75      Doz., \$20.00      100, \$150.00

Burwood	Monitor
Elliott	Tonka
Loring	Underwood

WANEKA

### Japanese and European Plums

No. 1—5-6 ft.

Each, \$2.00      Doz., \$20.00

Abundance (Jap)	Lombard
Burbank (Jap)	Moore's Arctic
Bavays Green Gage	Yellow Gage
Bradshaw	

## PEARS (2 yr.)

No. 1—5-6 ft.

Each, \$2.00      Doz., \$20.00      100, \$150.00

Anjou	Lawrence
Bartlett	Seckel
Flemish Beauty	Vermont Beauty
Kieffer	

Can furnish Dwarf Trees of these varieties at the same price.

## NUT TREES

The trees we offer have been transplanted one or more times.

Black Walnut.....	5-6 ft.	\$2.00
Black Walnut.....	6-8 ft.	2.50
Butternut .....	5-6 ft.	2.00
Butternut .....	6-8 ft.	2.50

**IF YOU DO NOT FIND IT LISTED  
IN THIS BOOK DO NOT SELL IT.**

## SHADE AND ORNAMENTAL TREES

### All Nursery Grown and No. 1

NOTE: To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under ten feet, but not the 10 foot, and so on through all grades. For example, should you wish a tree 10 feet high and 1½ inches in diameter (or caliper) you must order the 10 to 12 foot tree; 1½ to 2 inch, as the 8 to 10 foot grade does not include the 1½ inch or 10 foot tree.

#### Ash (Fraxinus)

	Each	Doz.	Per 100
Am. White, 6 to 8 ft.....	2.00	22.00	
Am. White, 8 to 10 ft.....	3.00	34.00	

#### Birch (Betula)

European White, 5 to 6 ft.....	2.50
European White, 6 to 8 ft.....	3.00
Cut Leaf Weeping, 5 to 6 ft.....	4.00
Cut Leaf Weeping, 6 to 8 ft.....	5.00
Box Elder (see Maple)	

#### Catalpa

Speciosa, 6 to 8 ft.....	2.00
Speciosa, 8 to 10 ft.....	2.50
Speciosa, 2 inch.....	5.00
Bungeii, 1 yr. head.....	4.00
Bungeii, 2 yr. head.....	5.00

#### Crab (Pyrus)

##### Bechtel's Dbl. Flowering

2-3 ft. ....	2.00
3-4 ft. ....	3.00
4-5 ft. ....	4.00

#### Elm (Ulmus)

For street planting, there is no tree that equals the American White Elm. It is a fairly rapid grower, hardy and healthy.

Am. White, 6 to 8 ft., 7-8 to 1 in.	1.50	16.00	125.00
Am. White, 8-10 ft., 1 to 1¼ in.	2.00	20.00	150.00
Am. White, 8-10 ft., 1¼-1½ in.	2.50	28.00	
Am. White, 8-10 ft., 1½-2 in.....	4.50	48.00	
Am. White, 8-10 ft., 2-2¼ in.....	6.00	68.00	
Am. White, 8-10 ft., 2¼-2½ in.	7.00	80.00	
Am. White, 8-10 ft., 2½-2¾ in.	10.00		

Larger sizes priced on receipt of list of wants.  
Camperdown—5-6 ft. Grafted, we cannot supply.

**Horse Chestnut (Aesculus)**

	Each	Doz.	Per 100
Eu. White Flowering, 5 to 6 ft.,	3.00		
Eu. White Flowering, 6 to 8 ft.	5.00		

**Honey Locust (Gleditsia)**

Honey Locust, 5 to 6 ft.....	1.00		
Honey Locust, 6 to 8 ft.....	1.50		

**Linden (Tilia)**

Am. Basswood, 6 to 8 ft.....	2.00	22.00	
Am. Basswood, 8 to 9 ft.....	3.00		
Am. Basswood, 9 to 10 ft.....	5.00		

**Maple (Acer)**

Ash Leaf or Box Elder, 6-8 ft.....	1.00	11.00	75.00
Ash Leaf or Box Elder, 8-10 ft.	1.50	17.00	
Ash Leaf or Box Elder 1¼ to 1½ in. caliper.....	2.50	28.00	
Ash Leaf or Box Elder 1½ to 2 in. caliper.....	3.50	38.00	
Silver or Soft Maple, 6-8 ft.....	1.00	11.00	80.00
Silver or Soft Maple, 8-10 ft.....	2.00	22.00	
Silver or Soft Maple 1½ to 2 in caliper.....	4.00		
Silver or Soft Maple 2 to 2½ in. caliper.....	6.00		
Weirs Cut Leaf, 6 to 8 ft.....	4.00		
Weirs Cut Leaf, 8 to 10 ft. ....	5.00		

**Norway Maple**

We have a limited amount of this fine shade tree in the 6 to 8 and 8 to 10 foot size to offer this season.

6 to 8 ft.....	3.50		
8 to 10 ft.....	5.00		
8 to 10 ft., 1½ to 1¾ in.....	8.00		

**Schweidler or Red Leaf Maple**

We can offer a few of these in the smaller sizes only.

6 to 8 ft., Whips, not branched	5.00		
6 to 8 ft., somewhat branched.....	7.00		
8 to 10 ft., sumewhat branched...	10.00		

**Sugar or Hard Maple**

A nice lot of this splendid tree, not as rapid a grower as some. There is, however, nothing better when fully matured.

Sugar or Hard, 6 to 8 ft.....	2.50	28.00	
Sugar or Hard, 8 to 10 ft.....	4.00	40.00	
Sugar or Hard, 1½ inch.....	5.00		

**Mulberry (Morus)**

	Each	Doz.	Per 100
Russian Mulberry, 5 to 6 ft.....	1.00	11.00	
Russian Mulberry, 6 to 8 ft.....	1.50	16.00	
Weeping Mulberry, 5-6 ft. stems			
1 yr. heads.....	5.00		
2 yr. heads.....	6.00		

**Mountain Ash (Sorbus)**

European Mt. Ash, 5 to 6 ft.....	2.50
European Mt. Ash, 6 to 8 ft.....	3.50
European Mt. Ash, 8 to 9 ft.....	4.50

**Oak (Quercus)**

Burr Oak, 6 to 8 ft.....	5.00
Pin Oak, 6 to 8 ft.....	5.00
Red Oak, 6 to 8 ft.....	5.00

**Poplar (Populus)**

Bolleana, 6 to 8 ft.....	3.00		
Bolleana, 8 to 10 ft.....	4.00		
Carolina, 6 to 8 ft.....	1.00	11.00	75.00
Carolina, 8 to 10 ft.....	1.50	16.00	125.00
Carolina, 1¼ to 1½ in.....	2.50	28.00	
Carolina, 1½ to 2 in.....	4.00	46.00	
Lombard, 6 to 8 ft.....	1.50	16.00	
Lombard, 8 to 10 ft.....	2.00	22.00	
Silver, 6 to 8 ft.....	2.00		
Silver, 8 to 10 ft.....	3.00		
Simoni, 6 to 8 ft.....	1.50		

**Salisburia (Ginko)**

Maiden Hair Tree, 6 to 8 ft.....	2.50
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**Sycamore (Platanus)**

American, 6 to 8 ft.....	3.00
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**Thorn (Crateagus)**

Coccinea, 3 to 4 ft.....	2.00
Crux-Galli, 3 to 4 ft.....	2.00

**Tree of Heaven (Alianthus)**

Glandulosa, 5 to 6 ft.....	2.00
Glandulosa, 6 to 8 ft.....	3.00

**Willow (Salix)**

Golden, 6 to 8 ft.....	1.00	11.00
Golden, 8 to 10 ft.....	1.50	16.00
Laurel Leaf, 6 to 8 ft.....	1.00	11.00
Laurel Leaf, 8 to 10 ft.....	1.50	16.00
Nioba Golden Weeping, 6 to 8 ft.	1.00	11.00
Nioba Golden Weeping, 8-10 ft.	1.50	16.00
Wisconsin Weeping, 6 to 8 ft.....	1.50	16.00
Wisconsin Weeping, 8 to 10 ft.	2.00	22.00

**Evergreens**

All our Evergreens are nursery grown and have been transplanted one or more times.

Many planters do not use the care necessary for success in handling evergreens and for this reason we **do not** make a free replacement on evergreen losses.

**Arbor Vitae (Thuja)**

	Each	Doz.	Per 100
American, 10 to 12 in.....	.50	5.00	40.00
American, 12 to 18 in.....	.75	7.50	65.00
American, 18 to 24 in.....	1.25	14.00	100.00
American, 2 to 3 ft.....	2.00	22.00	

**Fir (Abies)**

Balsam, 2 to 3 ft.....	2.00
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**Pine (Pinus)**

Scotch Pine, 18 to 24 in.....	1.50	16.00
Scotch Pine, 2 to 3 ft.....	2.50	28.00
White Pine, 18 to 24 in.....	1.50	16.00
White Pine, 2 to 3 ft.....	2.50	28.00

**Spruce (Picea)**

Black Hills, 18 to 24 in.....	2.00		
Norway, 12 to 18 in.....	.75	7.50	60.00
Norway, 18 to 24 in.....	1.00	11.00	75.00
Norway, 2 to 2½ ft.....	1.50	16.00	

**Evergreens dug with a ball of dirt and burlaped.**

The following list of Evergreens are selected specimens and will be dug and delivered with a ball of dirt. Trees handled in this way and properly cared for are very sure to succeed.

**Arbor Vitae**

American, 2 to 3 ft.....	4.00
American 3 to 4 ft.....	6.00
American, 4 to 5 ft.....	8.00
Globe, 12 to 15 in.....	5.00
Globe, 15 to 18 in.....	7.00
Golden, 2 to 3 ft.....	7.00
Golden, 3 to 4 ft.....	10.00
Pyramid, 2 to 2½ ft.....	6.00
Pyramid, 2½ to 3 ft.....	8.00
Pyramid, 3 to 4 ft.....	12.00
Pyramid, 4 to 4½ ft.....	18.00
Pyramid, 4½ to 5 ft.....	20.00
Siberian, 12 to 18 in.....	5.00
Siberian, 18 to 24 in.....	7.00



**Fir**

Each

Balsam, 2 to 3 ft.....	5.00
Balsam, 3 to 4 ft.....	10.00
Concolor, 2 to 3 ft.....	10.00
Concolor, 3 to 4 ft.....	15.00
Douglas, 2 to 3 ft.....	6.00

**Juniper (Juniperus)**

Communis, 18 to 24 in. spread.....	5.00
Communis, 2 to 3 ft. spread.....	6.00
Communis, Aurea, 18 to 24 in. spread.....	6.00
Glauca, 2 to 3 ft.....	10.00
Glauca, 3 to 4 ft.....	15.00
Glauca, 4 to 5 ft.....	18.00
Horizontalis, 2 to 3 ft. spread.....	5.00
Pfitzeriana, 18 to 24 in. spread	6.00
Pfitzeriana, 2 to 3 ft. spread.....	8.00
Savin, 12 to 15 in spread.....	4.00
Savin, 18 to 24 in. spread.....	5.00
Swedish, 18 to 24 in.....	4.00
Swedish, 2 to 3 ft.....	6.00
Swedish, 3 to 4 ft.....	10.00
Tamariscifolia, 15-18 in. spread	6.00
Tamariscifolia, 18-24 in. spread	8.00
Virginiana, 2 to 3 ft.....	5.00
Viginiana, 3 to 4 ft.....	7.00
Viginiana, 4 to 5 ft.....	10.00

**Pine (Pinus)**

Austrian, 2 to 3 ft.....	10.00
Mugho (Dwarf), 15-18 in. spread	8.00
Mugho (Dwarf), 18-24 in. spread	10.00
Scotch, 2 to 3 ft.....	4.00
Scotch, 3 to 4 ft.....	6.00
White, 2 to 3 ft.....	5.00
White, 3 to 4 ft.....	8.00
White, 4 to 5 ft.....	12.00

**Spruce (Picea)**

Black Hills, 2 to 3 ft.....	8.00
Black Hills, 3 to 4 ft.....	10.00
Colorado Green, 2 to 3 ft.....	10.00
Colorado Blue, 18 to 24 in.....	15.00
Colorado Blue, 2 to 2½ ft.....	25.00
Colorado Blue, 3 to 4 ft.....	35.00

Koster, 4 ft. and up sold only according to specimens selected, from \$50.00 up.

Norway Spruce, 2 to 3 ft.....	3.50
Norway Spruce, 3 to 4 ft.....	5.00
Norway Spruce, 4 to 5 ft.....	10.00



## FLOWERING AND ORNAMENTAL SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet. Where extra heavy plants are wanted, add 25c to the price of each.

	Each	Doz.	Per 100
Acer, Ginnale, Sib. Maple, 2-3 ft.	1.00	11.00	
Acer, Ginnale Sib. Maple, 3-4 ft.	1.50	16.00	
Acacia (Moss Locust) 2-3 ft.....	1.50	16.00	
Almond Dbl. Pink, 2-3 ft.....	1.50	16.00	
Almond Dbl. White, 2-3 ft.....	1.50	16.00	
Aralia Pentaphylla, 2-3 ft.....	1.00	11.00	
Aralia Spinosa, 3-4 ft.....	2.00	22.00	
Barberry Thunbergii, 10-12 in....	.35	3.50	25.00
Barberry Thunbergii, 15-18 in....	.50	5.00	35.00
Barberry Thunbergii, 18-24 in....	.60	6.00	45.00
Barberry Thunbergii, 2 ft.....	.75	7.50	60.00

There is nothing better for a low hedge than the Thunberg Barberry. It requires very little trimming, foliage is brilliant in the Fall and the red berries are attractive all Winter.

Buckthorn (common), 12-18 in....			25.00
Buckthorn (common), 18-24 in....			30.00
Buckthorn (common), 2-3 ft.....	.75	7.50	55.00
Calycanthus Florida, 18-24 in....	1.50		
Chionanthus (White Fringe), 18-24 in.....	2.00		
Clethra Alnifolia, 18-24 in.....	1.50		
Cotoneaster Acutifolia, 12-18 in.	.50	5.00	35.00
Cotoneaster Acutifolia, 18-24 in.	.75	7.50	50.00
Cotoneaster Acutifolia, 2-3 ft.....	1.00	11.00	

### Cornus (Dogwood)

Aurea, 2 to 3 ft.....	1.00	11.00	75.00
Elegantissima, 2 to 3 ft.....	1.50	16.00	
Spaethii, 2 to 3 ft.....	1.50	16.00	
Siberica, 2 to 3 ft.....	1.00	10.00	

### Deutzia

Deutzia Crenata, 2 to 3 ft.....	1.00	11.00	
Deutzia Pride of Rochester 2 to 3 ft.....	1.00	11.00	
Deutzia Gracilis, 18 to 24 in.....	1.00	11.00	

### Euonymus (Strawberry Tree)

Euonymus Am. Burning Bush 2 to 3 ft.....	1.50	16.00	
Euonymus Alatus, 18-24 in.....	1.25	14.00	
Euonymus Alatus, 2 to 3 ft.....	1.50	16.00	
Euonymus Bungeanus, 2 to 3 ft.	1.50		
Euonymus Bungeanus, 3-4 ft.....	2.00		

**Eleagnus (Oleaster)**

	Each	Doz.	Per 100
Eleagnus Angustifolia, 2-3 ft.....	1.00	11.00	
Eleagnus Angustifolia, 3-4 ft.....	1.25	12.50	
Eleagnus Longipes, 2-3 ft.....	2.00		

**Elder (Sambucus)**

Elder Common, 2-3 ft.....	1.00	11.00	
Elder Golden, 2-3 ft.....	1.00	11.00	
Elder Golden, 3-4 ft.....	1.25	12.50	
Elder Red Berried, 2-3 ft.....	1.25	12.50	
Elder Cut Leaf, 2-3 ft.....	1.00	11.00	

**Forsythia (Golden Bell)**

Forsythia Intermedia, 2-3 ft.....	1.00	11.00	
Forsythia Suspensa, 2-3 ft.....	1.00	11.00	

**Fringe**

Fringe (Purple), 18-24 in.....	2.00		
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**Hydrangea**

Hydrangea Arborescens, 18 inch	1.00	11.00	
Hydrangea Arborescens, XX.....	1.25	14.00	
Hydrangea Paniculata Grand 2 to 3 ft.....	1.00	11.00	
Hydrangea Paniculata Grand XX .....	1.25	14.00	
Hydrangea Paniculata Grand Tree Form No. 1.....	3.00		

**Hippophae (Sea Buckthorn)**

Hippophae Rhamnoides, 2-3 ft.	1.00	11.00	
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**Hazelnut**

Hazelnut (Common), 2-3 ft.....	1.00		
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**Honeysuckle (Bush Lonicera)**

Honeysuckle Bella Albida, 2-3 ft	.75	7.50	50.00
Honeysuckle Bella Albida, XX.....	1.00	11.00	65.00
Honeysuckle Grandiflora, 2-3 ft.	.75	7.50	50.00
Honeysuckle Grandiflora, XX.....	1.00	11.00	65.00
Honeysuckle Morrowi, 18-24 in.	.75	7.50	50.00
Honeysuckle Morrowi, 2-3 ft.....	1.25	12.50	75.00
Honeysuckle Pink Tar., 2-3 ft....	.75	7.50	50.00
Honeysuckle Pink Tar., XX.....	1.00	11.00	65.00

**High Bush Cranberry**

High Bush Cranberry, 2-3 ft.....	1.25	14.00	
High Bush Cranberry, 3-4 ft.....	1.50	16.00	

**Kerria Japonica**

	Each	Doz.	Per 100
Kerria Japonica.....	1.00		

**Lilac (See Syringa)****Philadelphus (Commonly known as Syringa)**

Philadelphus Coronarius, 2-3 ft.	1.00	11.00	65.00
Philadelphus Dbl. Flowering 18 to 24 in.....	1.00	11.00	
Philadelphus Golden Leaf, 18 to 24 in.....	1.50	16.00	
Philadelphus Grandiflora, 2-3 ft.	1.00	11.00	65.00
Philadelphus Lemoine, 2-3 ft.....	1.00	11.00	

**Prunus (Ornamental Plums)**

Prunus Newport (Red Leaf) 2 to 3 ft.....	1.50		
Prunus Newport (Red Leaf) 3 to 4 ft.....	2.00		
Prunus Pissardi, 3-4 ft.....	2.00		
Prunus Triloba, 2-3 ft.....	1.50		
Prunus Triloba, 3-4 ft.....	2.00		

The Triloba is better than the Flowering Almond.

**Privet (Ligustrum)**

Privet Amoor River North 12 to 18 in.....	.30	3.50	25.00
Privet Amoor River North 18 to 24 in.....	.40	4.50	35.00
Privet Amoor River North 2 to 3 ft.....	.50	5.50	45.00
Privet Regals, 18-24 in.....	.75	8.00	55.00

**Quince**

Quince Japan, 18-24 in.....	1.50	16.00	
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**Rhodotypos**

Rhodotypos Kerrioides, 2-3 ft.....	1.00	11.00	
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Syringa (See Philadelphus)

**Syringa comonly known as Lilacs**

Syringa Common Purple, 2-3 ft.	1.00	11.00	75.00
Syringa Common Purple, 3-4 ft.	1.50	16.00	
Syringa Common White, 2-3 ft.	1.00	11.00	75.00
Syringa Common White, 3-4 ft.	1.50	16.00	
Syringa Rothomagensis (Best Persian) 2-3 ft.....	1.50	16.00	
Syringa Rothomagensis (Best Persian, 3-4 ft.....	2.00	22.00	

**Named Varieties**

Belle de Nancy (Dbl), 2-3 ft.....	2.00	22.00	
Belle de Nancy (Dbl), 3-4 ft.....	2.50		

	Each	Doz.	Per 100
Chas. X (Single), 2-3 ft.....	2.00	22.00	
Chas. X (Single), 3-4 ft.....	2.50		
Ludwig Spaeth (Single), 2-3 ft.	2.00	22.00	
Ludwig Spaeth (Single) 3-4 ft.	2.50		
Marie le Graye (Single) 2-3 ft.	2.00	22.00	
Marie le Graye (Single) 3-4 ft.	2.50		
Mad. Le Moine (Dbl.) 2-3 ft.....	2.00	22.00	
Mad. Le Moine (Dbl.) 3-4 ft.....	2.50		
Pres. Grevey (Dbl.) 2-3 ft.....	2.00	22.00	
Pres. Grevey (Dbl.) 3-4 ft.....	2.50		
Villosa (Single) 2-3 ft.....	1.50	16.00	
Villosa (Single) 3-4 ft.....	2.00		

## Snowball

Snowball Common, 2-3 ft.....	1.25	14.00	
Snowball Common, 3-4 ft.....	1.50	16.00	

## Spirea

Spirea Arguta, 2-3 ft.....	1.00	11.00	
Spirea Anthony Waterer, 12 to 18 in.....	1.00	11.00	85.00
Spirea Anthony Waterer, 18 to 24 in.....	1.25	14.00	100.00
Spirea Billardi, 2-3 ft.....	1.00	11.00	
Spirea Bethlehemensis, 2-3 ft.....	1.25	14.00	
Spirea Collosa Alba, 18-24 in.....	1.00	11.00	
Spirea Froebeli, 12-18 in.....	.75	8.00	55.00
Spirea Froebeli, 18-24 in.....	1.00	11.00	85.00
Spirea Opulifolia, 2-3 ft.....	1.00	11.00	65.00
Spirea Opulifolia Aurea, 2-3 ft.	1.00	11.00	65.00
Spirea Prunifolia, 2-3 ft.....	1.00	11.00	
Spirea Sorbifolia, 2-3 ft.....	1.00	11.00	
Spirea Van Houttei, X.....	.75	8.00	50.00
Spirea Van Houttei, XX.....	1.00	11.00	65.00
Spirea Van Houttei, XXX.....	1.50	16.00	

The Van Houttei, while one of the oldest, is yet one of the most popular shrubs in the list. Is good for borders, hedges and single specimens.

## Snowberry (Symphoricarpos)

Snowberry White, 2-3 ft.....	1.00	11.00	65.00
Snowberry Red, 2-3 ft.....	1.00	11.00	65.00

## Sumac (Rhus)

Sumac Dwarf, 18-24 in.....	1.00	11.00	
Sumac Common, 2-3 ft.....	1.00	11.00	
Sumac Staghorn, Typhina, 2-3 ft	1.00	11.00	
Sumac Cut Leaf, 2-3 ft.....	1.00	11.00	

## Tamarix

Tamarix Amurensis, 2-3 ft.....	1.00	11.00	
Tamarix Amurensis, 3-4 ft.....	1.25	14.00	

**Viburnum**

	Each	Doz.	Per 100
Viburnum Dentatum, 2-3 ft.....	1.00	11.00	75.00
Viburnum Lantana, 2-3 ft.....	1.25	14.00	85.00
Viburnum Opulus (See High Bush Cranberry)			
Viburnum Opulus Sterilis (See Snowball)			

**Weigela (Diervilla)**

Weigela Eva Rathke, 18-24 in....	1.00	11.00	
Weigela Eva Rathke, 2-3 ft.....	1.50	16.00	
Weigela Rosea, 2-3 ft.....	1.00	11.00	
Weigela Variegated Leaf, 2-3 ft.	1.25		

**Witch Hazel (Hamamelis)**

Witch Hazel Virginica.....	1.00	11.00	
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**CLIMBING VINES**

(Good Strong Plants)

**Ampelopsis (Ivy)**

Ampelopsis Quinquefolia, 2 yr.....	.75	8.00	
Ampelopsis Engelmannii, 2 yr.....	1.00	10.00	65.00
Ampelopsis Engelmannii, 3 yr.....	1.25	12.50	
Ampelopsis Veitchii.....	1.00	11.00	
Ampelopsis Veitchii, XX.....	1.25	13.00	
Dutchman's Pipe.....	2.00		

**Bittersweet**

Bittersweet (Celastrus).....	1.00	10.00	
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**Trumpet Flower Radicans**

Trumpet Flower Radicans.....	1.00	11.00	
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**CLEMATIS**

2 yr. No. 1

Jackmanii, Purple.....	1.50		
Henryii, White.....	1.50		
Mad. Ed. Andre, Red.....	1.50		
Coccinea, Red.....	1.00		
Paniculata, White.....	1.00		
Paniculata XX, White.....	1.25		
Virginiana, White.....	1.00		

**Lonicera (Honeysuckle)**

Halls Japan.....	1.00	10.00	
Scarlet Trumpet.....	1.00	10.00	
Matrimony Vine.....	1.00	10.00	
Myrtle (Vinca Minor).....	.25	2.50	

**Wisteria**

Wisteria (Purple).....	1.00	11.00	
Wisteria (Purple) XX.....	1.50	15.00	



## ROSES

### Strong Field Grown Plants

	Each	Doz.
Price unless noted.....	1.25	13.00

Varieties marked H. P. are Hybrid Perpetual. Those marked H. T. are Hybrid Teas. These are not as hardy as the H. P. but are freer bloomers.

American Beauty H. P. (Deep Pink) \$1.50.  
 Alfred Colomb H. P. (Crimson)  
 Baron Bonstetten H. P. (Dark Red)  
 Clio H. P. (Satiny Pink)  
 Clothilde Soupert H. P. (Pink) \$1.50  
 Earl of Dufferin H. P. (Dark Red)  
 Frau Karl Druschki H. P. (White)  
 Gruss an Teplitz H. T. (Bright Scarlet Crimson)  
 Gen Jacqueminot H. P. (Red)  
 Gen Washington H. P. (Crimson)  
 Hermosa Ben. (Pink) \$1.50  
 J. B. Clark H. P. (Deep Scarlet)  
 John Hopper H. P. (Bright Rose)  
 La France H. T. (Pink) \$1.50  
 Magna Charter H. P. (Pink)  
 Margaret Dickson H. P. (White)  
 M. P. Wilder H. P. (Cherry Red)  
 Paul Neyron H. P. (Pink)  
 Prince Cam. de Rohan H. P. (Dark Red)  
 Soliel de Or (Yellow) \$1.50  
 Ulrich Brunner H. P. (Bright Red)

### Miscellaneous

Baby Rambler (Crimson)  
 Baby Rambler (Pink)  
 Baby Rambler (White)  
 Harrison Yellow  
 Mad. Plantier (White)  
 Persian Yellow  
 Sweet Brier \$1.50

### Moss Roses

Blanch Moreau (White)  
 Crested Moss (Deep Pink)  
 Henry Martin (Red)  
 Salet (Light Rose)

### Climbing Roses

Baltimore Belle (Blush)  
 Climbing American Beauty (Pink) \$1.50  
 Crimson Rambler (Red)  
 Dorothy Perkins (Pink)  
 Excelsa (Red)  
 Flower of Fairfield (Red)  
 Paul's Scarlet (Red) \$1.50  
 Queen of Prairie (Pink)  
 Seven Sisters (Pink)  
 Tausendschon (Pink)





## JAPAN IRIS

	Each	Doz.	Per 100
Prices .....	.75	7.50	50.00

Blooms later in the season than the other Iris.  
Thrives best in a moist location.

## SIBERIAN IRIS

Prices .....	.50	5.00
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Purple, White.

## HARDY LILIES

Prices, 50c each; \$5.00 per doz.

Owing to the difficulty in obtaining good bulbs, we are offering only two varieties, the Tiger and Candidum. Candidum must be planted in the Fall.

## PEONIES

(Good Strong Plants)

Prices unless noted.....	1.00	11.00	70.00
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Couronne d' Or (Creamy White)

Duke of Wellington (White)

Eduis Superba (Dark Pink)

Esperence (Pink)

Francis Ortegal (Crimson)

Felix Crusse (Bright Red)

Festive Maxima (White)

Mad. Guerin (Pink)

Perfection (Dark Pink)

Reine de Fleurs (Pink)

Officinalis Rubra (Early Red) \$1.50 Each.

Double Peonies not named in White, Pink and Red.

## PHLOX

(Strong field grown Plants)

Prices .....	.40	4.00	30.00
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### Varieties

Eclaireur (Rosy Magenta)

Ferd. Cortez (Red)

Mrs. Jenkins (White)

M. P. Langier (Red)

Miss Lingard (White, Lilac Eye)

Pantheon (Pink)

Richard Wallace (White, Pink Eye)

Rynstrom (Deep Pink)

Reinlander (Salmon Pink)

Sir Ed. Landseer (Bright Crimson)

Sublata Rose (Pink)

Sublata (White)

**ORNAMENTAL GRASSES**

Price .75

Eulalias  
 Erianthus  
 Phalaris

**BULBS AND TUBERS**

All of the following must be dug in the fall before the ground freezes and be stored in a frost proof place.

**CANNAS**

Each      Doz.      Per 100

Price ..... .35      3.50      25.00

Indiana, (Orange) 6 ft. Green Leaf  
 King Humbert, (Red) 4 ft. Bronze Leaf  
 Pillar of Fire, (Red) 6-8 ft. Green Leaf  
 Mrs. Alf. Conard (Pink) 4 ft. Green Leaf  
 City of Portland (Pink) 3½ ft. Green Leaf  
 Wabash (Pink) 4 ft. Bronze Leaf  
 Wyoming (Orange) 7 ft. Bronze Leaf

**DAHLIAS**

Mixed .....	.35	3.50
Cactus, Decorative, Show, Fancy and Pompon.....	.50	5.00
Peony Flowered.....	.75	8.00

**GLADIOLUS**

Price named sorts.....	.35	3.50	25.00
Price Mixed.....	.15	1.50	12.00

America (Pink)	Independence (Cherry)
Black Hawk (Red)	Panama (Pink)
Baron Hulot (Blue)	Peace (White)
Chicago (White)	Princeps (Red)
Mrs. Francis King (Red)	Schwaban (Yellow)

**SELL STRAWBERRIES FOR  
 SPRING PLANTING ONLY.**

## INDEX

Apples .....	3
Apples, Crab .....	4
Asparagus .....	3
Blackberries .....	2
Bulbs .....	19
Cannas .....	19
Cherries .....	4
Currants .....	2
Dahlies .....	19
Evergreens .....	9-10
Gladiolus .....	19
Gooseberries .....	2
Grapes .....	2
Grasses, Ornamental .....	19
Horse Radish .....	3
Iris .....	17-18
Lilies .....	18
Nut Trees .....	5
Perenials .....	17
Peonies .....	18
Phlox .....	18
Plums .....	4-5
Pears .....	5
Raspberries .....	2
Rhubarb .....	3
Roses .....	16-17
Shrubs .....	11-12-13-14-15
Strawberries .....	1
Shade Trees .....	6-7-8
Vines .....	15

### THE COE, CONVERSE & EDWARDS CO. GUARANTEE

A free replacement will be made of any stock that is given proper planting and care, and fails to grow the first season after planting, EXCEPT EVERGREENS. Those will be replaced at half-price, provided we are notified of the loss by October 1st after delivery.

## **SPECIAL INSTRUCTIONS TO OUR SALESMEN**

Do not vary from the prices in this list and sell only varieties that are listed.

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.

Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you re-write the name very **plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Do not sell less than 6 trees or plants at dozen rates, or less than 50 at hundred rates.



## NUMBER OF TREES OR PLANTS TO SET AN ACRE

The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

3x1½ .....	9680
3½x2 .....	6222
3x4 .....	3630
3x5 .....	2904
3x7 .....	2074
4x2 .....	5445
4x4 .....	2722
4x5 .....	2178
8x6 .....	908
8x8 .....	680
10x10 .....	435
18x18 .....	134
20x20 .....	108
25x25 .....	69
30x30 .....	48

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.